

## MORE MEANS MAS

### FOR YOU AND YOUR ATTENDEES.

Reserve a new group and add more meaning to your event with a concession from each of the following categories:



GATHER SUSTAINABLY NOURISH ATTENDEES

IMPACT THE DESTINATION

Triple the impact of your event with this offer. Your event hotel will offset your event's carbon emissions, make a donation in your group's honor to a local community non-profit and you will select a signature F&B, entertainment or wellness experience for your attendees.

Stay dates: May 19, 2024 – December 19, 2024 Sunday – Thursday

Connect with our National Group Sales Managers, Leslie Pearson today to learn more, or visit: https://www.waldorfastorialoscabospedregal.com/meetings/

> Leslie Pearson National Group Sales Manager 1-817-701-8313

#### leslie.pearson@waldorfastoria.com

Group offer will not apply to Social Groups, SMERF, or weddings. It should only apply to Company meetings, Incentives, Associations and Company meetings. An eligible group booking must include at least 10 guestrooms or more on peak night of the event with a minimum value of \$25,000.00USD in Total Guestroom Revenue. Total Guestroom Revenue is defined as guestroom revenue from the official room block (excluding taxes, fees, assessments, service charges, resort charges, and thirdparty group commission). The Revenue for the spend buckets is based on Room nights revenue, not on total group revenue. Final Group room nights revenue will be only actualized Revenue, not on contracted revenue. Planner must request the "More Means Más" offer at time of booking. Offer is only available for new eligible group bookings during the booking window. Non-Profit contribution cap should be a maximum of \$7,500.Cannot be combined with any other offer and has no cash value. All events are subject to the terms of the relevant group booking contract between the group and the applicable participating hotels reserve the right to discontinue or change the above offer at any time. Participating hotels are subject to change with or without notice. Rates and availability of offer, guestrooms, and meeting space to be confirmed by each participating hotel. For full terms and conditions visit Events.Hilton.com/MoreMeansMas



# MORE MEANS MAS GATHER - NOURISH - IMPACT

We are offering the below signature experience choices based on contracted room revenue before taxes at our hotel as part of the More Means Más offer. Suggested experiences noted.

Signature Experiences at Waldorf Astoria Los Cabos		
\$25,000 - \$49,999 USD	\$50,000 - \$74,999 USD	\$75,000+ USD
CULINARY Daily Complimentary buffet breakfast at Su Cocina for all guests	CULINARY (1) Hour welcome reception with passed reception fare, margaritas, Mexican beer and signature drink	CULINARY Complimentary full signature Su Cocina breakfast daily
or	or	ог
ENTERTAINMENT Complimentary beach bonfire set up	ENTERTAINMENT (1) minute fireworks show	ENTERTAINMENT 2 hours of live entertainment for evening event
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WELLNESS Private meditation or yoga session with stone mala gift	WELLNESS Mexican healer cleanse for all guests at an event	WELLNESS Educational experience for cooking, wine, champagne, or agave spirit class for each guest

The hotel will **donate 3% of your Total Guestroom Revenue in the honor of your group** to one of the following local organizations or one of your choice. You can select the organization!

- Los Cabos Humane Society
- Los Cabos Children Foundation
- <u>Oceana</u>

Based on your group's **carbon emissions** as estimated by the Meeting Impact Calculator, the hotel will procure carbon offset credits to go towards carbon reduction projects.

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